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Lennar was Region's Top Builder in 2007

Roseville, MN (March 27, 2008) – Results from a recent survey by the Builders Association of the Twin Cities (BATC) show that Lennar - Minneapolis/St. Paul was the region's top builder in 2007. Lennar was also the region's top builder in 2006. Rankings are based on annual gross revenue as reported by respondents. Lennar reported gross revenue over \$330 million, with 891 total housing units closed in the 2007 calendar year.

Particularly in the current market, as builders scale back new activity, being the region's top builder again in 2007 is an achievement says Lennar-Minneapolis/St. Paul Division Vice President and former BATC President Bob Swanick.

"Lennar has been very fortunate to have several key Twin Cities locations which continue to be attractive to today's customer," says Swanick. "The best locations always sell first in any type of market."

According to Swanick, the company has achieved the top builder ranking by providing their customers with the right product.

"At Lennar, we have focused on providing each customer with all the features in their new home for everything they want and everything they need," says Swanick. "That's the Logic of Lennar."

Rounding out the top five by gross revenue in 2007, Centex Homes—Minnesota ranks second with \$168.7 million, followed by D.R. Horton—Minnesota with \$161 million, K. Hovnanian Homes with \$121.8 million, and Ryland Homes—Twin Cities with \$109.3 million.

Rankings are based on information provided by survey respondents. Respondent information is believed to be reliable. Each company has verified information to the best degree possible.

MORE

2007 Top Ranked Builders

Twin Cities Region

By Gross Revenue from Residential Sales Activity for Calendar Year 2007

Company Name	2007 Gross Revenue	Total Units Closed in 2007
1. Lennar—Minneapolis/St. Paul	\$330,951,353	891
2. Centex Homes—Minnesota	\$168,762,024	716
3. D.R. Horton, Inc—Minnesota	\$161,075,000	601
4. K. Hovnanian Homes	\$121,813,335	412
5. Ryland Homes—Twin Cities Division	\$109,315,000	372
6. Pulte Homes of Minnesota	\$108,644,529	382
7. The Rottlund Company, Inc.	\$93,200,000	365
8. BOR-SON Construction, Inc.	\$77,906,882	407
9. Mattamy Homes—MN Division	\$73,701,263	225
10. Charles Cudd, LLC	\$51,612,466	64
11. MW Johnson Construction	\$41,442,924	177
12. Frana Companies	\$39,133,400	208
13. Wensmann Homes, Inc.	\$38,924,000	108
14. Minks Custom Homes, Inc.	\$38,904,275	130
15. Key Land Homes	\$36,236,269	110
16. Manley Brothers Construction	\$30,100,000	66
17. Hans Hagen Homes	\$26,000,000	84
18. Donnay Homes, Inc.	\$25,000,000	87
19. Lecy Bros. Homes	\$23,915,200	18
20. Avalon Homes	\$22,272,237	82
21. Hanson Builders, Inc.	\$22,092,733	36
22. Ron Clark Construction & Design	\$21,500,000	30
23. Brandl-Anderson Homes, Inc.	\$20,840,446	66
24. College City Homes	\$20,707,627	67
25. LeGran Homes, LLC	\$15,056,600	21

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